

Hiring the Right Stuff

Uncover the real person the first time!





Hiring the Right Stuff

You want more of this.... ...and none of this!





Hiring the Right Stuff: Supervision

1. Are they willing and able to accept direction?





Hiring the Right Stuff: Work Attitude

2. Do they value and have the ability to work on a team?





Hiring the Right Stuff: Theft

3. How likely are they to rationalize workplace theft?





Hiring the Right Stuff: Drug Use

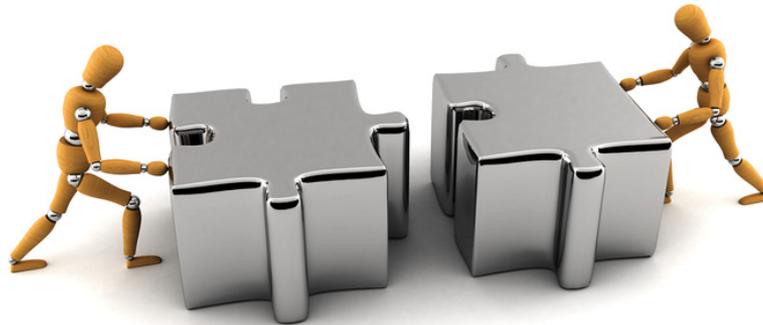
4. How likely are they to rationalize workplace drug use?





Hiring the Right Stuff: Long Term

5. Are they seeking instant perfection or willing to create it?





Hiring the Right Stuff: Safety/ Risk

6. Do they have an attitude of safety or risk in re to the workplace?





Hiring the Right Stuff: Customer Service

7. How likely are they to go the extra mile to win customers?





How does it work?

- Give a paper questionnaire to every applicant (no cost)
- Score the applicant online if you intend to recall them for a second interview (cost)
- Print the report that appears after scoring
- Use the suggested questions in the report for your interview





How Much Does it Cost?

- Surveys = \$30 each (billed end of month to credit card on file)
- Initial set-up: \$120.00 includes:
 - User Guide
 - Three email addresses for reports
 - Telephone support
 - Annual usage report

Which one will you hire?





Hire the Right Stuff!

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